



11 June 2003

### TO WHOM IT MAY CONCERN

AC International Ltd has been actively involved in international education since 1998. The company and its directors have provided support and advice to many new and experienced institutions. They are considered to be industry leaders in their fields of operation.

As Chief Executive of Education New Zealand Trust I have had the opportunity to work with the company and its directors since 1999. In the early days of the Trust they gave invaluable advice, particularly with reference to China, which at that time was an emerging market and relatively unknown in New Zealand. The particular background and experience of the two directors provides a wealth of knowledge about the two countries that ensures that the advice and support that is given is relevant and focused.

In our association, AC International Ltd has always been thoroughly professional and reliable. They have in their dealings with Education New Zealand given more than they have received.

I warmly recommend AC International Ltd to any institution who may be considering them in a business partnership. I make that recommendation confidently, based on my experience with them.

Yours sincerely

Lester Taylor  
Chief Executive  
Education New Zealand